

Forsvarskonferansen

Nordic Defence and Security Conference 2026

September 22–23 at Scandic Hell

EXHIBITOR GUIDELINES

WELCOME

Welcome to the 7th annual NORDSEC Conference. The conference brings together defence industry, armed forces, government authorities, and researchers from across the Nordic region and beyond. The conference includes an exhibition of more than 100 exhibitors, which spans from primes and OEM's to SME's, startups and student organizations.

The exhibition area is open to all conference participants before the programme starts and during breaks, giving you direct access to decision-makers and potential partners throughout both days.

Event	Forsvarskonferansen – Nordic Defence and Security Conference 2026
Date	22–23 September 2026
Venue	Scandic Hell, Stjørdal
Organised by	NORDSEC Nordic Defence and Security Cluster / Fremtidens Industri

KEY DATES AND TIMINGS FOR EXHIBITORS

Date	Time	Activity
Monday 21 Sept	14:00	Start setup Exhibitor check-in/accreditation
Monday 21 Sept	22:00	Setup complete
Tuesday 22 Sept	07:00	Stand preparation Exhibitor check-in/accreditation
Tuesday 22 Sept	08:00	Exhibition area opens
Tuesday 22 Sept	20:00	Exhibition area closes
Wednesday 23 Sept	08:00	Exhibition area opens
Wednesday 23 Sept	12:00	Start dismantling
Wednesday 23 Sept	14:00	Dismantling complete

ACCESS BADGES

Each stand includes one access badge. Additional access badges is either ordered through your stand booking, or by booking regular conference visitors. Access badges can be picked up according to Key Dates and Timings for Exhibitors.

STAND INFORMATION

Indoor Stand

Size	Approx. 5 m ²
Includes	Plain walls and power (double power outlet)
Price	NOK 17 000 ex. VAT
NORDSEC members	NOK 13 000 ex. VAT

Stand Dimensions

Each stand consists of one back wall and two side walls:

- Back wall: 296 cm wide × 250 cm high
- Side walls: 100 cm wide × 250 cm high
- Floor depth: approx. 200 cm from back wall
- Total stand area: approx. 5 m²

Outdoor Stand

Size	Approx. 20 m ²
Price	NOK 10 000 ex. VAT
NORDSEC members	NOK 8 000 ex. VAT

Included for All Exhibitors

- Promotion via conference website, newsletter, and social media
- Lunch and networking dinner included in the exhibitor fee
- Stage sessions streamed to the exhibition area

Notes:

- *Lunch and the networking dinner are served according to the conference programme. Exhibitors leave their stand to attend these meals.*
- *Indoor stand can either be inside the exhibition tent or the exhibition hall.*

ORDER STAND EQUIPMENT

To order furniture, technical equipment, signage, or other services for your stand, use the Compass Fairs online ordering system.

Order portal	webshop.compassfairs.no/shop/forsvarskonferansen-2026/
Order deadline	15 September 2026
Contact	Erlend Rosanoff, Compass Fairs Trondheim
Phone	+47 920 67 361
Email	erlend@compassfairs.no

Compass Fairs offers: furniture and staging, walls and signage, electrical equipment, lighting, carpets and flooring, as well as freight and cargo handling.

STAND SPECIFICATIONS

See the attached document at www.nordsec-conference.no/exhibitors:
“Stand_Information_NORDSEC_Conference.PDF”

SHIPPING & LOGISTICS

Driving and unloading on site

You can access the exhibitor hall entry by car to unload stand materials.

Empty packaging

There are storage areas available throughout the event.

Smaller shipments

Exhibition materials may be shipped directly to Scandic Hell if they consist of smaller items such as boxes, roll-up banners, or similar equipment.

Shipping address:

Scandic Hell
Sandfærhus 2
7517 Hell
Norway

Please clearly label all shipments with:

Defence Conference

Whether the stand is Indoor or Outdoor (this information will be provided in advance)

Company name

Name and mobile phone number of your on-site contact who will receive the shipment at the hotel

For all other shipments

See the attached document at www.nordsec-conference.no/exhibitors:
“Shipping_Instructions_NORDSEC_Conference.PDF”

SECURITY & SAFETY

The venue will be locked and secured from Monday 21 September at 22:00 (after setup is complete). Securitas security personnel will be on duty throughout the entire period — from setup on 21 September at 14:00 through to the end of dismantling on 23 September.

It is therefore safe to leave your stand and belongings at the venue overnight. The organisers nevertheless recommend that you use common sense regarding high-value or sensitive items.

All exhibitors and contractors must carry valid photo ID at all times while on site.

Fire regulations

Exhibitors must follow all fire safety regulations at the venue.

PARKING & PUBLIC TRANSPORT

General

The distance from Værnes (Trondheim Airport) to the conference area is 5 minutes walking distance.

Parking

Parking capacity at Scandic Hell is limited. We therefore recommend using Sandfærhus Parking, located close to the venue:

Recommended parking	Sandfærhus Parking
Website	sandfarhusparkering.no

Public Transport

The nearest bus stop is Sandfærhus, approximately a 2-minute walk from Scandic Hell. Bus line FB73 stops here, connecting the area with Trondheim and Stjørdal.

Bus line 70 also stops at Trondheim Lufthavn, right next to the hotel, running between Stjørdal and Trondheim city centre with frequent departures throughout the day.

The nearest train station is Trondheim Lufthavn Station, a short walk from the hotel, served by regional train lines R70 and R71 between Trondheim and Steinkjer.

For routes and timetables, visit atb.no or use the AtB app.

PROGRAMME

The full conference programme is available at:

nordsec-conference.no/program

INSURANCE

The exhibitor's own equipment, materials, and goods are normally not insured during transport to/from the exhibition or during the exhibition itself. We therefore recommend that the exhibitor takes out transport and exhibition insurance covering fire, theft, water damage, etc.

We recommend that you contact your own insurance company if you have any questions regarding insurance.

Insurance of shipped goods will be handled according to B Iversen Spedisjon AS' directions.

CONTACT

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